



GCBS vs THE COMPETITION

When doing business with GCBS you need to know what separates us from the rest...

- 1. No minimum order.**
- 2. No minimum order fee. Most of our competitors have a \$9.95 small order charge for orders less than \$50.**
- 3. Free delivery regardless of order size.**
- 4. No yearly fee to be eligible for delivery!**
- 5. Most furniture design, layout, delivery, installation and assembly is free!**
- 6. Incredibly flexible and efficient credit and return policy.**
- 7. Extremely fast corrections to any order discrepancy that may have occurred.**
- 8. Experience a friendly, knowledgeable and efficient customer service call every time! Our customer service department averages over 20 years of experience in the industry.**
- 9. Professional experienced salespeople make dependable scheduled sales calls to stay in touch with your needs. Our sales team averages over 20 years of experience in the industry!**
- 10. Absolutely no fuel surcharge or fee. Free delivery means free delivery!**
- 11. We will always value your business and treat each and every customer like you're our only one.**
- 12. No sub contracted delivery company that drops off your order and doesn't have a clue what the product is they are delivering! Nor do they take the time to make sure it's correct!**
- 13. Our drivers go above and beyond just delivering your order. Your merchandise has a home; we'll put it there!!!**
- 14. No litigation ever with any customer over price fixing or bait and switch tactics.**
- 15. No membership fees!**
- 16. No bait and switch tactics!**
- 17. We always show Manufacturers Suggested List Price to always let you know you're getting a discount!**
- 18. We never participate in "Smoke and Mirrors" pricing tactics! You may not receive "Less than cost" pricing from GCBS but, we will also never charge you "Well above List price either!**
- 19. Our prices are firm quarterly! Amazon's price changes daily and is often not even available! Purchase order nightmare!**
- 20. We match all prices on products we offer... Yes, even Amazon!!!**